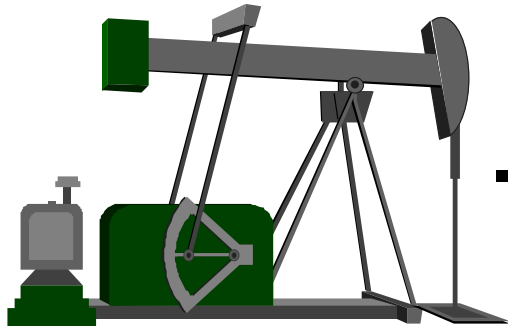


Biorefining Opportunities for the Dairy Industry

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Analogy to crude-oil refining



**distillation
catalytic cracking
catalytic reforming**

-----> **refined products
(gasoline, jet fuel)**



**biological
processing**

-----> **refined products
(proteins, sugars)**

US consumption & price

- **Petroleum**
 - 1140×10^9 L/yr
 - \$0.25/L (crude oil)
 - \$285 billion

- **Milk**
 - 62×10^9 L/yr (5 %)
 - \$0.36/L (144 %)
 - \$22 billion (8 %)

Refinery concepts

- **Revenues from generating multiple pure products are greater than revenues from generating one pure product and an impure product**
- **Shifting between products day-to-day matches output to changing consumer demands and market values**

Petroleum example

	L/yr	\$/L (w/o taxes)	\$/yr
Jet fuel (% crude oil)	96×10^9 (8 %)	0.27 (108 %)	26×10^9 (9 %)
Gasoline (% crude oil)	500×10^9 (44 %)	0.34 (136 %)	170×10^9 (60 %)

Milk composition

- **Water** **86.6 %**
- **Lipids** **4.1 %**
 - Triglycerides **3.9 %**
 - Diglycerides **0.1 %**
 - Phospholipids **0.05 %**
- **Protein** **3.5 %**
 - Caseins **2.8 %**
 - Whey **0.7 %**
- **Lactose** **5.0 %**
- **Ash** **0.8 %**

Current dairy product prices

Component	\$/kg	\$/L-milk	% Milk
Butter	5.40	0.22	61
Cheese	4.80	0.48	133
Dry whey	0.65	0.06	17
Total			211

Major dairy proteins

whey

β -lactoglobulin

α -lactalbumin

serum albumin

immunoglobulins

glycomacropeptide

lactoferrin

lactoperoxidase

caseins

κ -casein

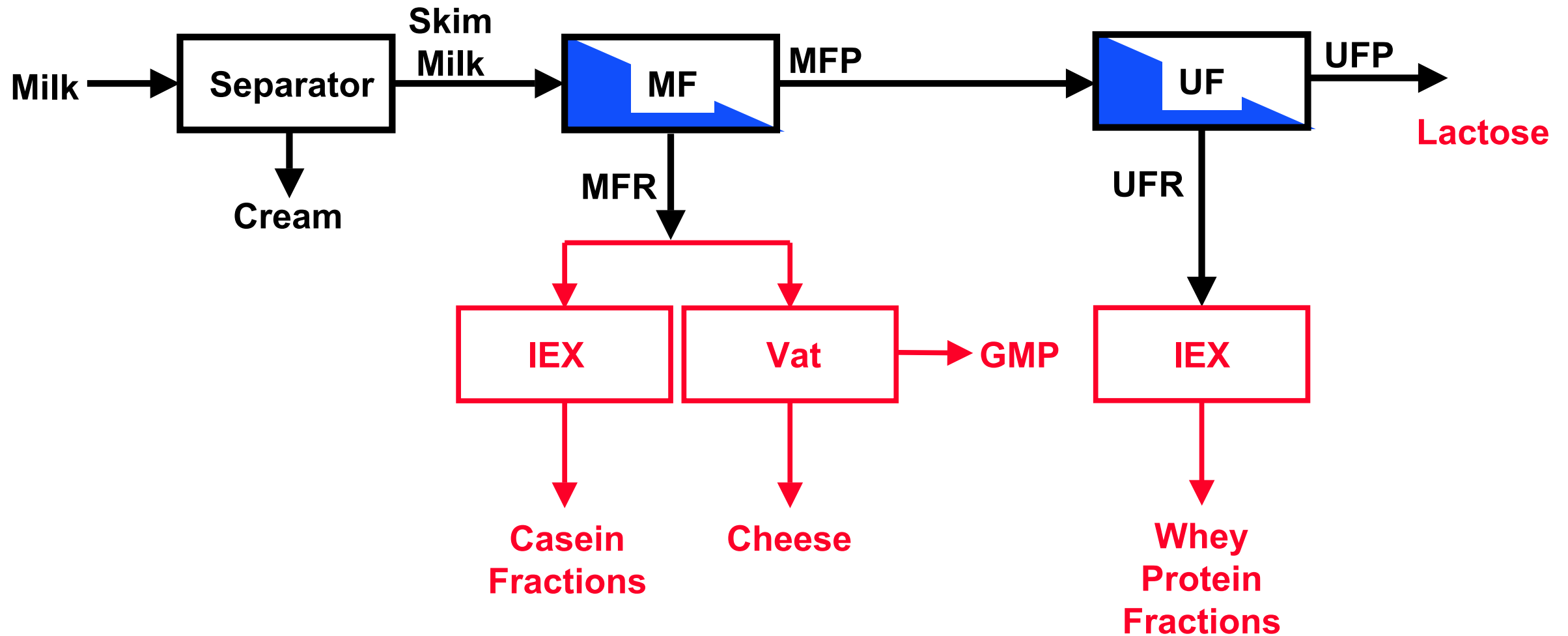
β -casein

α_s -caseins

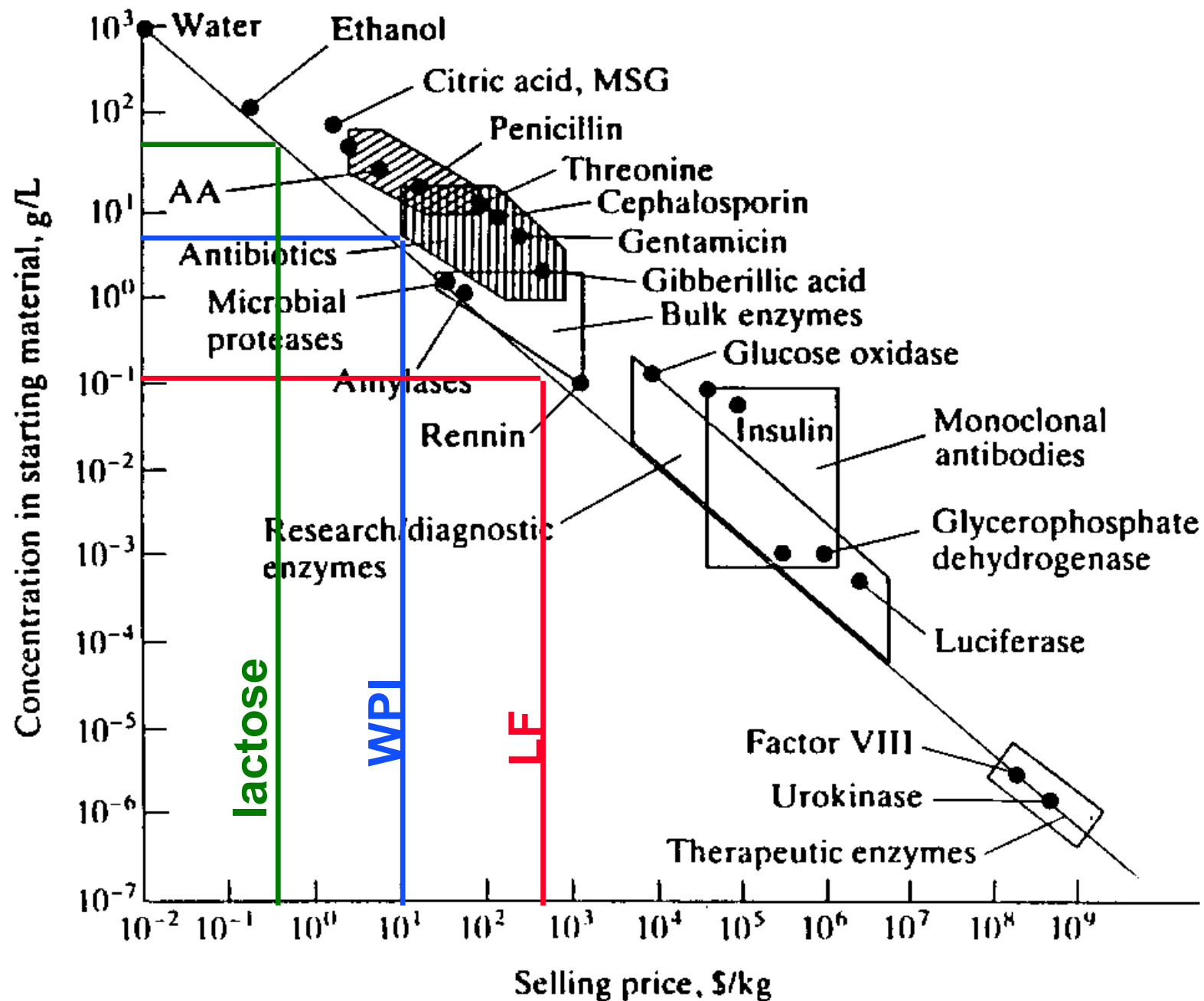
Properties of proteins in milk

Protein	(kg/mol)	g/L	pI
β-lactoglobulin	18	3.2	5.4
α-lactalbumin	14	1.2	4.4
serum albumin	66	0.4	5.1
immunoglobulins	150	0.7	5-8
lactoferrin	77	0.1	7.9
lactoperoxidase	78	0.03	9.6
κ-casein	19	3.3	5.8
β-casein	24	9.3	5.2
α_s-caseins	24	13	4.9/5.3

Example milk biorefinery



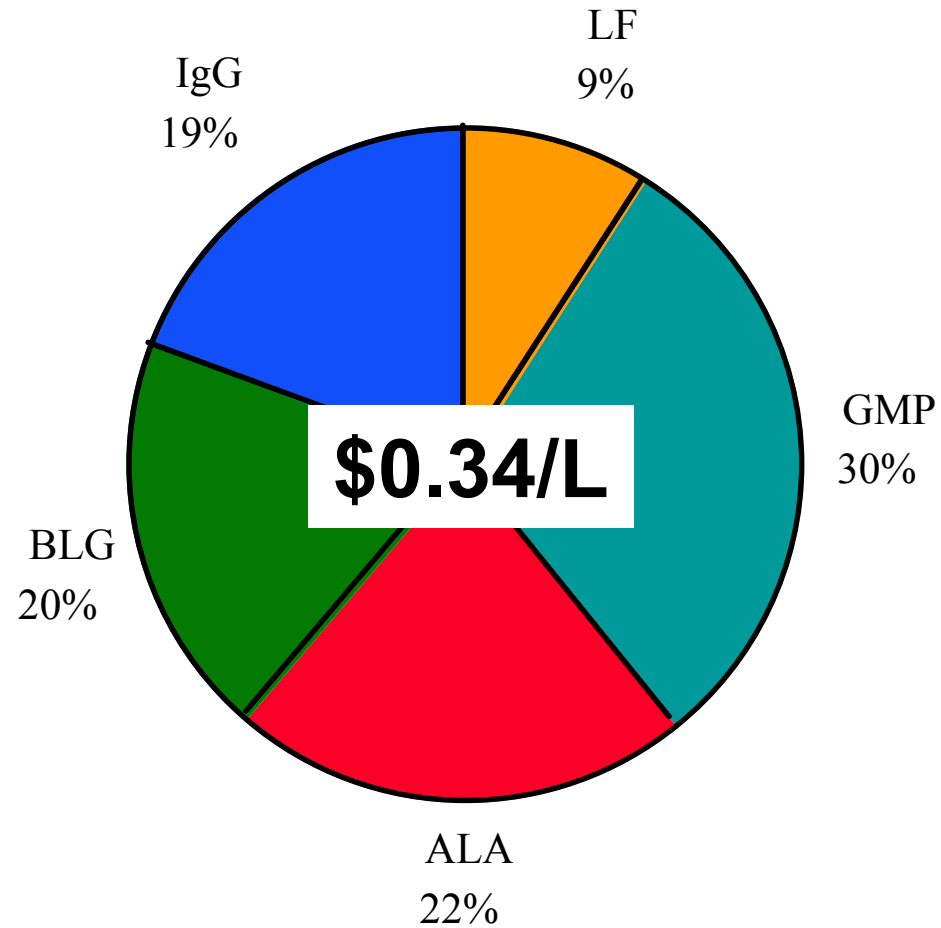
Cost of separation processes



Biorefinery whey protein prices

Component	\$/kg	\$/L-milk	% Milk
Lactoferrin	300	0.030	8
Glycomacropeptide	70	0.11	31
Alpha-lactalbumin	60	0.072	20
Beta-lactoglobulin	20	0.064	18
Immunoglobulin	90	0.063	18
Total		0.34	95

Whey protein value



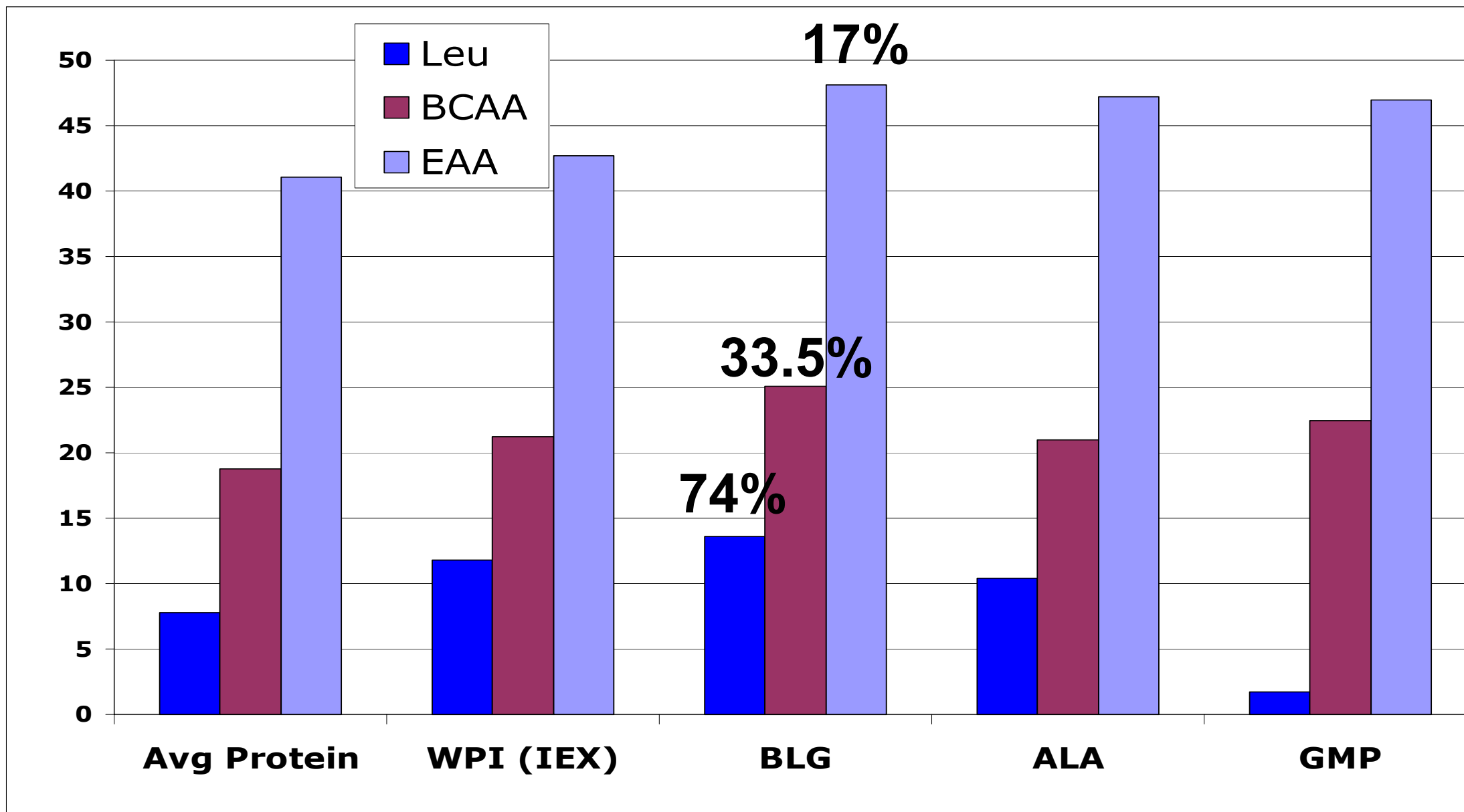
28×10^9 L/yr whey (USA)
 $\$9.5 \times 10^9$ /yr whey (USA)

Increased protein diets

Diets high in EAAs, BCAAs & Leu:

- **Fight obesity and diabetes**
- **Reduce appetite**
- **Stimulate MPS**
- **Reduce insulin titers**
- **Reduce blood lipid titers**

Dairy proteins



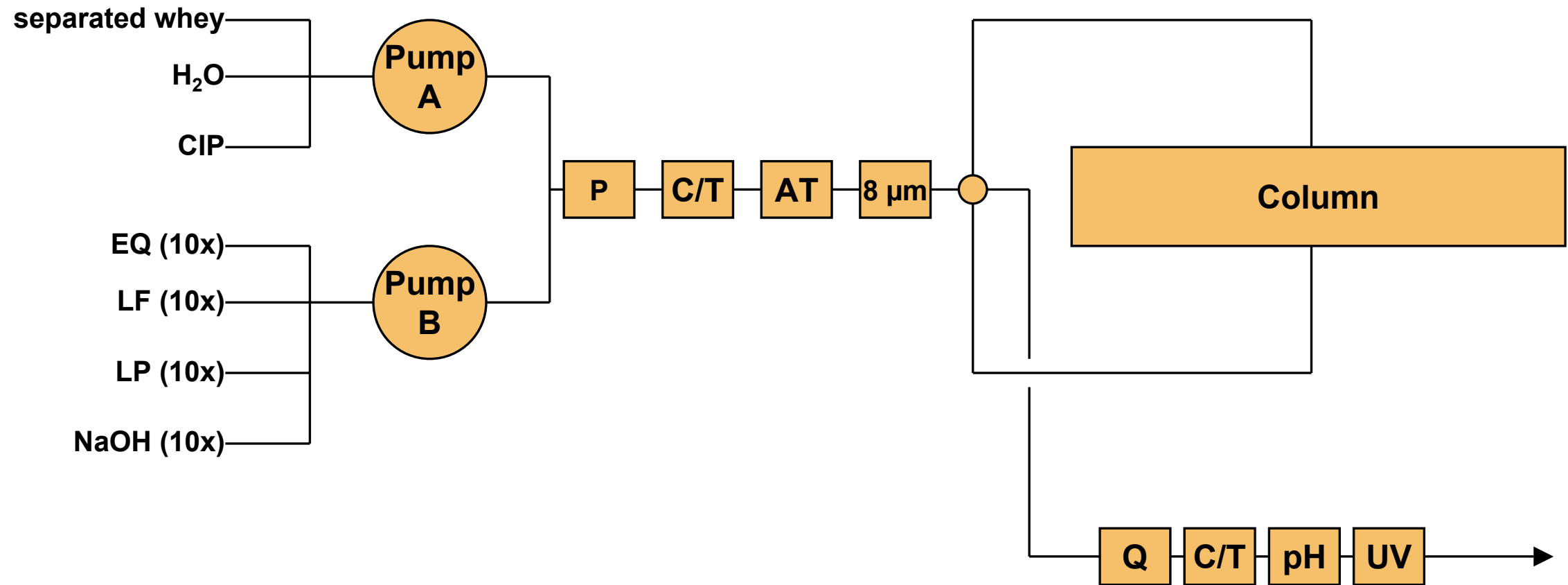
Bioprocess chromatography column



Bioprocess system controller



Chromatography flow sheet



Biorefinery dairy product prices

Component	\$/kg	\$/L-milk	% Milk
Butter	5.40	0.22	61
Cheese	4.80	0.48	133
Protein Fractions	20-300	0.34	95
Lactose	0.52	0.026	7
Total	1.84	0.16	296

Lactose biorefinery products

- **Lactose derivatives**
 - **Glucose & galactose**
 - **Lactulose (fructose-Gal)**
 - **Lactitol (sorbitol-Gal)**
 - **Tagatose (derGal)**
 - **Lactobionic acid (gluconic acid-Gal)**
- **Lactose synthesis**
 - **Oligosaccharides (e.g. siallylactose)**
 - **Polysaccharide gums (xanthan, Lactan)**

Sugar substitutes

Compound	GI	Sweetness	Calories (kcal/g)
Lactose	46	20	4
Glucose	100	75	4
Galactose	23	35	4
Lactulose	0	55	0
Lactitol	6	40	2.0
Tagatose	3	92	1.5

Applications -- Beverages

— Other drink sales replacing milk sales:

- Carbonated soft drinks = \$63 billion (1% growth)
- Juice and juice drinks = \$20 billion (0% growth)
- Functional beverages = \$11 billion (11% growth)
- Bottled water = \$8 billion (12% growth)
- Milk = \$12 billion (0% growth) (least expensive!)

— Fortify non-dairy beverages with milk sugars and proteins that have special medical benefits and unique functional properties

Conclusions

- 1.) New dairy biorefinery products: fractionated and converted proteins, sugars, and lipids to increase revenues and flexibility.**
- 2.) Applications in beverages:**

Non-dairy beverages = \$102 billion (3% growth)
- 3.) “Reduced-calorie” and “high-protein” beverages vs. soft drinks and juices (healthy vs. not healthy).**